

Cash Based Physical Therapy Model

VS.

Standard Insurance Physical Therapy Model

Example:

Amount for one session of skilled therapy services:

Co-Pay (not counted toward deductible):

\$25

Deductible (must be covered by patient before insurance's kicks in):

\$1000

Co-Insurance (percentage patient must pay after deductible is met):

20%

Physical Therapy services can be expensive. The above scenario is an example of what a session of Physical Therapy would cost when billed to an insurance company. If a session of Physical Therapy cost \$175 with a co-pay of \$25 the patient would be responsible for \$200 of each session until a deductible of \$1000 is met (co-pays do not count toward your deductible). After the \$1000 deductible is met the patient would be responsible for 20% of the billed service (in this case \$175) totaling \$60 (including the \$25 co-pay)

Comparison of 8 Physical Therapy sessions between standard PT clinics vs. Resilience Physical Therapy (cash based)

| Standard Physical Therapy Clinic (Insurance model) | | Resilience Physical Therapy (Cash model) | |
|--|-------|--|-------|
| Session 1 | \$200 | Session 1 | \$120 |
| Session 2 | \$200 | Session 2 | \$100 |
| Session 3 | \$200 | Session 3 | \$100 |
| Session 4 | \$200 | Session 4 | \$100 |
| Session 5 | \$200 | Session 5 | \$100 |
| DEDUCTIBLE at \$875 (co-pays not | | NO DEDUCTIBLE | |
| included) | | | |
| Session 6 | \$160 | Session 6 | \$100 |
| Session 7 | \$60 | Session 7 | \$100 |
| Session 8 | \$60 | Session 8 | \$100 |



It is also important to consider other aspects of treatment:

- How much time do you get with your physical therapist?
- How many sessions do I need?
- How long is this going to take?

Additional elements to consider when choosing your model of treatment:

| | Standard Physical Therapy | Resilience Physical Therapy | |
|---------------------------|---------------------------|-----------------------------|--|
| | Clinic (Insurance Model) | (Cash Model) | |
| Average patient/therapist | 15-20 minutes/session | 60 minutes/session | |
| 1 on 1 time: | | | |
| Average # weekly visits: | 2-3 x weekly | 1-2 x weekly | |
| Average # of weeks: | 6-8 x weekly | 4-6 weeks | |

Side by side differences between the two models:

| | Standard (8 visit) | Cash (8 visit) | Difference |
|----------------------------|--------------------|----------------|----------------|
| Total Cost | \$1280 | \$460 | \$635 |
| 1 on 1 time with therapist | 2-3 hours | 8 hours | 5-6 hours |
| Total Sessions | 18-24 sessions | 8-12 sessions | 10-12 sessions |

In addition you DO NOT need a Physician Referral to be seen for the first 30 days of your treatment!

The differences clearly speak for themselves:

- Less expensive
- Increased 1 on 1 time with a Physical Therapist
- Less sessions/weeks required to return to prior activity level
- No Physician Referral required for the first 30 days